

Anthony L. Pacifico

Expertise

- Sales and Sales Management
- Coaching
- Interpersonal Skills
- Customer Service
- Leadership
- Negotiation Skills

Education

- B.A., Political Science, St. John's University, New York, NY
- M.B.A., Human Resources Administration, Adelphi University, Garden City, NY

Professional Highlights

- Mr. Anthony Pacifico has worked closely with Fortune 500 companies as well as many smaller organizations throughout the U.S.
- His work has also led him to conduct sessions and consulting in Germany, Italy, Spain and Indonesia for varied international audiences.
- He has helped sales managers and sales representatives in a variety of industries achieve their sales goals and objectives through the facilitation of sales development workshops as well as through consulting with senior sales managers and sales representatives.
- He has also designed and customized sales development workshops, focusing on meeting specific client needs and expectations.
- Mr. Pacifico's specialty is helping people and organizations realize their true potential and take full advantage of their talents and abilities. By helping people understand themselves and others' more, he is able to improve personal and organizational effectiveness for his clients

Representative Clients

- Pfizer
- AT & T
- Gorton's Seafood
- Inspire Pharmaceuticals
- Ortho Biotech
- Mining Services Appliances
- Ortho-McNeil Janssen
- Takeda Pharmaceuticals
- Autodesk
- Novartis Pharmaceuticals
- Macquarie Bank
- Westcon Group
- Verizon