

Andrea Elliott

Expertise

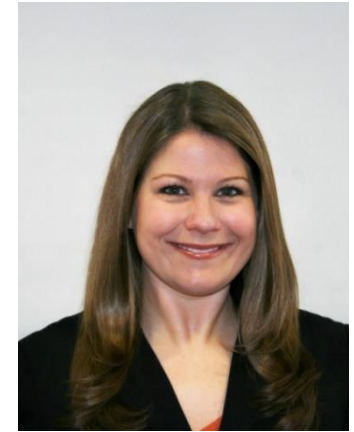
- Organizational Behavior
- Employee Selection
- Organizational and Individual Productivity
- Technological Facilitation
- Sales Strategy Implementation
- Sales Prospecting
- Territory Management Unionized Environments

Education

- B.S.- Purdue University, Krannert School of Management
- B.S. Areas of Concentration- Organizational Behavior, International Economics
- Certification as a Professional of Human Resources (PHR)

Professional Highlights

- Andrea Elliott brings 10 years of organizational behavior experience to her clients. Her background is in human resources, where she obtained the distinction of Professional of Human Resources (PHR)
- She began her career as an HR generalist for a large retailer, working in their distribution segment. After finding that she preferred the organizational areas of attracting and retaining talent through strong selection and educational processes, she parlayed her knowledge of employee psychology into the sales field. Andrea prides herself on providing engaging learning experience to her client groups.
- As a workshop leader, Andrea excels in helping the participants make useful connections from the workshop content to their professional and personal lives. Her consultative style, easy manner and humor put the participants at ease, and then she challenges them to open their minds to creative adult learning.



Representative Clients

- Caterpillar and Spectra Energy
- Verizon
- AT&T
- Mary Kay
- Compass Group
- AutoZone